

## Expanding your Practice: Clinical, Administrative and Reimbursement Strategies for Success

### Patch Testing

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### Disclosure

Contracted Researcher (to NYU Winthrop Hospital)  
Shire  
Regeneron  
Pfizer  
AztraZeneca  
Advisory Board/Consultant  
Regeneron  
AbbVie  
Pfizer  
Lilly



### Learning Objective

Upon completion of this session, participants should be able to:

1. Identify clinical, administrative and reimbursement strategies for patch testing in their practice.



### Patch Testing: the only way to diagnose Allergic Contact Dermatitis

**THE GREATEST ABUSE OF PATCH TESTING IS  
FAILURE TO USE THE TEST**

Colman, 1982

\*The diagnosis of ACD made solely by history is under suspected, under diagnosed or misdiagnosed when compared with those patch tested (Sherbets EF. Controversies in contact dermatitis. Am J Contact Dermat 1994;5:130-135)

\*Relief of symptoms average 143 days sooner on patch tested vs. non patch tested patients (Rajagopalan R. et al. Cutis 1996;57:360-364)



## Clinical Strategies

### Who to Patch Test

Any patient with:

- Chronic, itchy, eczematous dermatitis
- Persistent or recalcitrant dermatitis
- Atopic Dermatitis patients who fail to improve
- Occupational dermatitis (with caution)
- Systemic contact dermatitis
- Hand, leg or foot dermatitis
- Stasis dermatitis
- Facial dermatitis (eyelid)
- Dermatitis with unusual distribution



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## Selecting Allergens



### Screening Patch Test

T.R.U.E. Test® (35 allergens, currently the only FDA approved PT for  $\geq 6$  y.o.)

### Expanded Patch Test

North American Standard Series (~70-80 allergens)  
ACDS Core Allergen Series (80 allergens)

### Allergens grouped for specific exposure

(hairdresser, shoes, plants, vehicles, metals, antibiotics, corticosteroids, photoallergens, etc.)

### Patient Products

### Allergens from cosmetic & other industry

allergEAZE® ([www.smartpractice.com](http://www.smartpractice.com))  
SmartPractice  
3400 E. McDowell Road Phoenix, AZ 85008-7899  
Ph: 800.522.0800  
info@smartpractice.com

Dormer laboratories® (<http://www.dormer.com>)  
91 Keefe Street #5  
5040 Toronto, ON M9W CANADA  
Ph: 866.976.7637

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## THE TRUE VALUE OF THE T.R.U.E. TEST®

- The usefulness of PT is enhanced with the number of allergens tested
- Allergens not found on commercially available screening series in the US frequently give relevant reactions
- Personal products is a useful supplement especially in facial or periorbital dermatitis
- The T.R.U.E. Test® may serve as triage or a screening tool in allergists' practice
- Occupational exposures may benefit from early referral for supplemental testing

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## T.R.U.E. TEST® (36) vs. NACDG Screening Series

### What's the difference?

- Hypothetical detection rate of TT® vs. NACDG: 57.9%–70.4%

### Antigens on TT® not on NACDG

- Thimerosal
- gold
- quinoline mix

### Individual vs. "mixes"

- caine mix (TT®) vs. benzocaine & dibucaine (NACDG)
- parthenolide (TT®) vs. sesquiterpene lactone mix & compositae mix (NACDG)

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Chilwell et al. NACDG Patch Test Results 2017-2018 March 2021 0209WCTIS

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## T.R.U.E. vs Finn loaded Allergens

Different Sensitivities for some allergens tested in both TT and Finn

### T.R.U.E. Test® Misses:

- 50% Fragrance
- 62% Balsam of Peru
- 56% Thiram

### T.R.U.E. Test® better for:

- Nickel

### Finn Misses:

- 25% nickel
- 21 % neomycin
- 28% MCI/MI

### Finn better for:

- Formaldehyde



TABLE 3. Strength of Reactions/Clinical Relevance

Substance	n	% Positive	Positive Reactions
Nickel sulfate hexahydrate, 2.5% pet	4937	18.2	803
MI, 0.2% aq [2000 ppm]	4938	15.3	756
MC/MI, 0.02% aq (500 ppm)	4940	11.0	543
Fragrance mix I, 8.0% pet	4944	9.2	456
Hydroperoxides of linalool, 1% pet	4934	8.9	439
Formaldehyde, 2.0% aq	4928	7.4	367
BIT, 0.1 % pet	4946	7.3	359
Myroxylon persea resin (Balsam of Peru), 25.0% pet	4940	7.1	350
Cobalt (II) chloride hexahydrate, 1.0% pet	4946	6.7	331
4-Phenylenediamine, 1.0% pet	4926	5.6	279
Bactracin, 20.0% pet	4937	5.5	274
Neomycin sulfate, 20.0% pet	4938	5.4	269
Formaldehyde, 1.0% aq	4938	5.4	267
Propolis, 10.0% pet	4939	4.7	234
Fragrance mix II, 14.0% pet	4944	4.4	219

The top 15 most frequently positive allergens

- 2 metals
  - nickel & cobalt
- 2 antibiotics
  - neomycin & bacitracin
- 4 fragrances
  - FM I, FM II, M. persea (BOP), hydroperoxides of linalool
- 4 preservatives
  - MI\*, MCI/MI\*, BIT\*, formaldehyde [1% & 2%]
- p-phenylenediamine
- propolis

\*isothiazolinone family  
BIT: Benzisothiazolinone

DeKoven et al. NACDG Patch Test Results 2017-2018 March 2021 DERMATITIS

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## T.R.U.E. TEST® (36) vs. NACDG Screening Series

### Antigens in top NACDG not on TT®

- methylisothiazolinone
- fragrance mix II
- benzisothiazolinone
- hydroperoxides of linalool
- propolis
- camine
- decyl glucoside
- majantol
- ammonium persulfate
- sodium metabisulfite
- dimethylaminopropylamine
- shellac
- hydroxyethylmethacrylate
- iodopropnyl butylcarbamate
- propylene glycol
- oleamidopropyl dimethylamine
- DMDM hydantoin
- lauryl glucoside
- ylang-ylang oil

### Other important non-TT® allergens

- tosylamide formaldehyde resin
- amidoamine
- acrylates/methacrylates
- tea tree oil
- benzophenone-3
- mixed dialkyl thioureas
- cocamidopropyl betaine

Allergen panels developed based on recommendations from North American Contact Dermatitis (NACD) panel & American Contact Dermatitis Society (ACDS)

- Updated regularly to include most relevant allergens



DeKoven et al. NACDG Patch Test Results 2017-2018 March 2021 DERMATITIS

## Patch Test Recommendations for Children 6-12 y.o.

Primary Allergens		Secondary Allergens	
1 Bactracin	11 Fragrance mix 1	1 black rubber mix	
2 Budesonide	12 Fragrance mix 2	2 dialkyl thioureas	
3 Carba mix	13 Lanolin alcohol	3 mercaptobenzothiazole	
4 Cobalt chloride	14 MC/MI	4 para-phenylenediamine	
5 Cocamidopropyl betaine	15 Myroxylon persea (Balsam of Peru)	5 p-tert butyl phenol formaldehyde resin	
6 Colophonium	16 Neomycin sulfate		
7 Compositae mix/ dandelion extract	17 Nickel sulfate		
8 Disperse blue	18 Potassium dichromate		
9 Ethylenediamine	19 Quaternium 15		
10 Formaldehyde	20 Triacortol-1-pivalate		



Jacob SE, Blum B, Crawford DR. Clinically relevant patch test reactions in children - United States based study. Pediatric Dermatology 2008 Sep-Oct 24(5):600-6



## Contact Dermatitis in Atopic Dermatitis

### Consider CD in AD patients who have:

- Dermatitis that
  - worsens
  - changes distribution
  - fails to improve
  - immediately rebounds
- Atypical distribution/pattern
  - head predominance
  - hand or foot
  - eyelid predominance
  - cheilitis/perioral predominance
- Therapy-resistant hand eczema
- Adult- or adolescent-onset AD w/o childhood eczema
- Severe or widespread dermatitis before initiating systemic immunosuppressant

### Consider the following allergens in AD

- Metals (nickel, cobalt, potassium dichromate)
- Fragrances (FM, Balsam of Peru)
- Preservatives
- Topical emollients, corticosteroids, antibiotics, antiseptics
- Patient's products

## CONCENTRATION FOR NON STANDARDIZED PT

Product	Concentration	Vehicle
<b>Make up- non volatile</b> (e.g. foundation, powder, eye shadow, eye-liner, moisturizer, antiperspirant)	As is	
<b>Make up-volatile</b> (e.g. mascara, after shave lotion)	Apply to chamber and wait 5 min before application	dry
<b>Hair spray</b>	As is	dry
<b>Shampoo, soap</b>	Doubtful value, test ingredients	
<b>Perfume, cologne, toilet water</b>	Apply to chamber and wait 5 min before application	dry
<b>Nail polish</b>	Paint on chamber as is and allow to dry for at least 15 min	dry
<b>Skin care preparations</b> (body/hand cream, moisturizers)	As is	
<b>Baby products</b> (e.g. cream, powder, lotion, oil)	As is	
<b>Topical medications:</b> (antibacterial, corticosteroids)	As is – 20%	
<b>Clothing, shoes, gloves</b>	2 x 2 cm moisten in saline, minimum 10mm punch	
<b>Foods</b>		
- cauliflower, clove, spice, fruit	As is	
- garlic, onion	50%	
<b>Household &amp; industrial products should only be tested after determining their safety from MSDS information and using non-irritating patch test concentrations based on an authoritative text</b>	Refer to Occupational Health Care Professional	

## Allergen Chambers

### Square vs Round

### Chamber sizes

Finn Chambers (8mm, 12mm, 18mm)

### Aluminum vs. Plastic

### Built in vs. separate filter paper



## Patch Testing Preparations

- Majority of adults on >20 mg/day of prednisone have diminished skin test reactivity
  - less understood for children
- Avoid TCS or TCI on test site 5-7 days before PT
- Avoid UV exposure of test site 5-7 days before PT



1

6

- Number & diagram chambers correctly
- 5-mm ribbon of petrolatum based antigen is sufficient
- For liquid antigens, apply 1 drop of liquid on filter paper disk in the Finn chamber

## Pre Loading Allergens



Ideally tests would be prepared at the time they are placed.

Allergen in Petrolatum can be prepared ahead of time except....

Avoid early preparation of acrylates, fragrances, and all allergens in aqueous vehicle.

## Nightmares on Application Day

### The eczema flare



**The hairy back**  
-remove hair 1-2 days prior to PT



**The oily back**  
-no emollients on day of PT for good adherence



### The Tattoo



Avoid the midback (2.5 cm lateral spine)

Label



Reinforce



## The "Right Time to Read"

Most true allergic reactions occur between 72-96 hours.

### Allergens that may peak early

- thiram mix
- carba mix
- balsam of Peru

### Allergens that Disappear after 5 Days

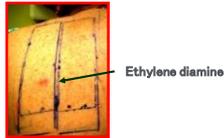
- Balsam of Peru
- Benzoic Acid
- Disperse Blue #124
- Fragrance mix
- Mercury
- Methylidibromogluteronitrile/ phenoxyethanol
- Octyl gallate

### Delayed Patch Test Reactions after 5 days

- Metals
  - Gold
  - Potassium Dichromate
  - Nickel
  - Cobalt
- Topical Antibiotics
  - Neomycin
  - Bacitracin
- Topical Corticosteroids
- PPD

## PATCH TEST READING

- Two readings:
  - 1st reading after 48 hours
  - 2nd reading -3, 4 or 7 days after application



Ethylene diamine

### 1 vs. 2 readings

- 2nd reading helps distinguish irritant from allergic responses
- 30% of (-) tests at 48 hrs. may be (+) on delayed readings



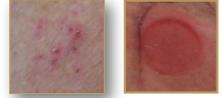
Chlorhexidine

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## Characterize Reactions

### Irritant Morphology

Pustules, Dry Skin, Scaling, Petechiae, Shiny Skin, Cigarette Paper Appearance



### Expected Discoloration

Dye retention



### Unique Appearance

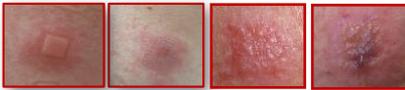


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## Characterize Reactions

### Allergic Morphology

- Erythema, infiltration & edema filling application site
- Papules
- Vesicles, Bullae



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## Determining Relevance

Current Relevance

### Definite

- (+) "use test" with suspected item or
- (+) PT with the object or product

### Probable

- Suspected allergen is **verified** in known skin contactants with a consistent clinical presentation

### Possible

- if patient's skin is in contact with materials that **likely** contain the suspected allergen

### Past

- Patient no longer has exposure to the (+) allergen

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### CAUSES OF FALSE POSITIVE REACTIONS

**Use of irritant substances**

- Sharply demarcated
- Confined to disc area
- Shiny, often w/ blister
- Burning or painful





**•Angry Back Syndrome**  
marked 2+ to 3+ surrounded by (+/-) or (+) responses to contiguous site

**•Excruciating Skin Syndrome**

**Pressure reaction**



**Edge effect**






### Gold:

96 hours



3 months later



- In TRUE Test<sup>®</sup> (routine epicutaneous PT)
- May be late reactor (as late as 3 weeks)
- Persistent PT reactions (as long as months)
- Clinical relevance of (+) PT has long been a matter of debate
  - PT (+) reported t as high as 30.7%
  - 2 largest studies show clinical relevance in only 10-15%
- Possible relevance in
  - suspected jewelry allergy
  - patients with facial or eyelid dermatitis
  - gold dental restorations
- Trial of gold avoidance may be warranted if with + PT to gold
- Avoidance period for benefit is long & may only be partial




### False Positive reactions to Metals



**Pustular patch reaction**

- Common in atopics
- Nickel, copper, arsenic & mercuric chloride
- Minimal pruritus



**Cobalt**

- false (+) cobalt "poral" reaction
- punctate erythema, almost petechial
- probably toxic effect of cobalt on acrosyringium (superficial or intraepidermal portion of the sweat duct)




### Mapping





PPD →

← Cobalt






**Recommendation Prior to Patch Testing  
"Lo.C.A.L. (Low contact allergen) Skin Diet (Zug KA)**

Eliminates most common allergens:

- Fragrance
- Formaldehyde Releasing Preservatives
- MCI/MI
- MDG/PE
- Lanolin
- CAPB
- Benzophenone-3

- Cover girl clean fragrance free liquid make-up
- Clinique blushing blush powder blush
- Clinique soft pressed eye shadow
- Max factor vivid impact lip liner-all shades
- Almay hypoallergenic roll-on anti-perspirant/deodorant
- Cerave moisturizing lotion/ vanicream
- Cetaphil gentle skin cleanser
- Free & Clear shampoo
- Free & Clear hair spray - firm hold



**Topical Skin Care Product Databases**

- Traditional approach:
  - Give name of the allergen
  - Patient is asked to review package labeling to identify products free of the allergen.
- Since typical allergen names are long, difficult to spell, commonly have numerous complex synonyms, and are often frankly intimidating for patients, compliance with allergen avoidance is frequently difficult
- A Database generating a list of allergens to avoid *and* comprehensive list of skin care products that are free of their identified allergens
  - Increase patient compliance and faster resolution of clinical disease
  - Decrease required physician for patient education.



The identification and avoidance of contact with the offending agent(s) is the key to the success of ICD and ACD treatment.

**Topical Skin Care Product Databases**

	CAMP Contact Allergen Management Program (American Contact Dermatitis Society)	CARD Contact Allergen Replacement Database (MAYO Clinic)
Web Address	<a href="http://www.contactderm.org">www.contactderm.org</a>	<a href="http://www.AllergyFreeSkin.com">www.AllergyFreeSkin.com</a>
Physician	Requires ACDS Membership For reference, send CV: Luz Fonacier, MD. Head of Allergy NYU Winthrop Hospital <a href="mailto:Luz.fonacier@nyulangone.org">Luz.fonacier@nyulangone.org</a>	No membership requirements Provider portal Patient portal Web and Smart Device



**Flow and Staffing**

**CPT Codes**

- **99203** - New Patient Office visit- Consultation visit
- **95044** - Patch application (specify number of tests)
  - May be done in the first visit or placement visit only (can be done by assistant/nurse)
- **99212 or 99213** - Established Patient Office
  - Photo to document integrity of patch
  - Remove patches (can be done by assistant)
  - Wait 30 min
  - Physician does 48 hour read. Important for allergic vs. irritant reactions (crescendo/decrecendo)
- **99214** - Established Patient Office- Read visit
  - Counseling (time based)
  - Provision of safe list

*\*Modifiers are only necessary on these visits if another problem area is addressed in addition to the patch testing process.*





## Coding & Reimbursement Pearls:

- ICD-10 Codes for E/M visits
  - Allergic Contact Dermatitis, Metals [L23.0](#)
  - Allergic Contact Dermatitis, Cosmetics [L23.2](#)
  - Allergic Contact Dermatitis, Unspecified [L23.9](#)
  - Allergic Contact Dermatitis due to other agents [L23.89](#)
- Although it seems general, you are completing the testing to determine what agents the patient is allergic to; therefore, it is best to keep the description general.

## Typical Reimbursement Rates

Visits	CPT Code	Avg. Fee Schedule	Master Fee Schedule (150% Medicare fees)
Initial Consult	99203 -Non-Referring Provider/Medicare	98.67	166.00
Patch Application (2nd Visit)	95044 (no RVU)	5.50 (per allergen) X 80 units= 440.00	8.00 X 80 units= 640.00
Patch Removal (3rd Visit)	99212 - Office Visit	44.98	83.00
Patch Read/Counseling (4th Visit)	99214- Office Visit	106.47	191.00
Total average reimbursement		690.12	1080.00

- Average reimbursement rates

## Variables per state...per insurance....

- Medicare reimbursement rates for PT **per unit** of 95044: \$4-\$8
- Private insurance rates for PT per unit range from around \$5-\$12
- Medicare PT reimbursement **by county** for the US for 2018
  - Reimbursement per allergen ranges from \$4.83 in Mississippi to \$7.45 in Santa Clara County, California.
  - The mean reimbursement across all counties is \$5.37
- Limits to the **number of tests** that can be done in a year and what insurance limits them?
  - 80 allergens **per day**. Medicare does not limit the amount per year, only per day.
  - There are plans that do limit per year, depending on the employer contract with the insurance company.



## Estimated Practice Cost

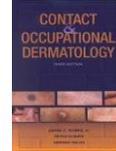
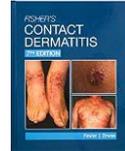
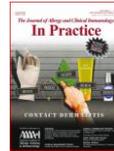
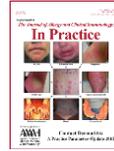
- T.R.U.E.™ Test: 1 box is \$698 (5 tests)
  - Cost: **~\$140/set** of 36 allergens
  - Reimbursement: 36 allergens/patient X \$5.37/test= **\$193.32**
- NACD panel: **\$2,871.00**
  - Each syringe can do ~100 tests, cost at \$28.71 per patient/test.
  - 80 allergens/patient
  - Reimbursement about \$5.37/test = \$429.60
  - If you PT 7 patients (80 tests each), reimbursement of **\$3007.20**
- Add Finn chamber, tape, patch map, nursing time etc.)

## Common Denial Overview

- Missing information - Leaving just one required field blank on a claim form can trigger a denial. Demographic and technical errors, which could be an incorrect diagnosis code, incorrect modifier or number of units, incorrect insurance ID #, prompt 61% of initial medical billing denials and account for 42% of denial write-offs.
- Duplicate claim or service - Duplicates, which are claims submitted for a single encounter on the same date by the same provider for the same beneficiary for the same service item, are among the biggest reasons for Medicare Part B claim denials (up to 32%).
- If you ever encounter a plan that does not cover patch testing, please let CDI and ACDS know.



## Useful Resources



American Contact Dermatitis Society ([www.contactderm.org](http://www.contactderm.org))

- requires membership

Contact Dermatitis Institute ([www.contactdermatitisinstitute.com/mypatchlink.php](http://www.contactdermatitisinstitute.com/mypatchlink.php))

- Patient handouts, webinars

NIH (<http://householdproducts.nlm.nih.gov/>)

- List of products to avoid

• <https://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/PFSlookup/>

• <http://www.medicarepaymentandreimbursement.com/2016/08/cpt-code-99243-office-visit.html>

• <https://www.changehealthcare.com/blog/medical-billing-denials-avoidable/>